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| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | *No recruiting for employment for any real estate brokerage is allowed in this class or on the school*  *premises by any students. Report promptly any efforts to recruit by anyone to the Director for*  *AREEC or to the Georgia Real Estate Commission by calling 404.656.3916. (Commission Rule 520-2.15)* | | | | | | | |  |
|  | ***Instructor* – Beverly Savage 478-550-2933 bsavage@cbssk.com** | | | | | | | |  |
| **Class #** | | **Total Hrs.** | **Day of Week** | **Date** | **Topic** | |
| 1 | | 3.25 | Tuesday | May 2, 2023 | | Orientation | |
| 2 | | 6.5 | Thursday | May 4, 2023 | | Property Chapter 1 | |
| 3 | | 9.75 | Tuesday | May 9, 2023 | | Rights Chapter 2 | |
| 4 | | 13 | Tuesday | May 16, 2023 | | Ownership Chapter 3 | |
| 5 | | 16.25 | Thursday | May 18, 2023 | | Transfer Chapter 4 | |
| 6 | | 19.5 | Tuesday | May 23.2023 | | Government Chapter 5 | |
| 7 | | 22.75 | Thursday | May 25, 2023 | | Agency Chapter 6 | |
| 8 | | 26 | Tuesday | May 30, 2023 | | Agency Practical Chapter 7 | |
| 9 | | 29.25 | Thursday | June 1, 2023 | | Contract Chapter 8 | |
| 10 | | 32.5 | Tuesday | June 6, 2023 | | Contract Practical Chapter 9 | |
| 11 | | 35.75 | Thursday | June 8, 2023 | | Lease Chapter 10 | |
| 12 | | **39** | Tuesday | **June 13, 2023** | | Lease Practical Chapt 11 | |
| **13** | | 42.25 | Thursday | June 15, 2023 | | **MIDTERM EXAM** | |
| 14 | | 45.5 | Tuesday | June 20, 2023 | | Value Chapter 12 | |
| 15 | | 48.75 | Thursday | June 22, 2023 | | Value Practical Chapt 13 | |
| 16 | | 52 | Tuesday | June 27,2023 | | Finance Chapter 14 | |
| 17 | | 52 | Thursday | June 29, 2023 | | Finance Practical Chapt 15 | |
| 18 | | 55.25 | Thursday | July 6, 2023 | | Sellers Cost Chapt 16 | |
| 19 | | 58.5 | Tuesday | July 11, 2023 | | Buyers Cost. Chapt 17 | |
| 20 | | 61.75 | *Thursday* | July 13, 2023 | | License Law Chapt 18 | |
| 21 | | 65 | Tuesday | July 18, 2023 | | Rules and Regulations 19 | |
| 22 | | 68.25 | Thursday | July 20, 2023 | | R. E. Math Chapt 20 | |
| 23 | | 71.5 | Tuesday | July 25, 2023 | | NAR Code of Ethics/Review | |
| 24 | | 74.75 | Thursday | July 27, 2023 | | Review | |
| 25 | | 78 | Tuesday | August 1, 2023 | | Review | |
| 26 | | 81.25 | Thursday | August 3, 2023 | | Review | |
| 27 | | 84 | **Friday 11:00 AM** | **August 4, 2023** | | **FINAL EXAM** | |
| 28 | | 0 | **Tuesday** | **August 8, 2023** | | **FINAL EXAM** | |
| 29 | | **0** | **Thursday** | **August 10, 2023** | | **FINAL/ RETAKE** | |
|  | |  |  |  | |  | |

Class Times: Evening classes 6:00 PM to 9:15 PM

Class Dates and Topics are subject to change

If a class date change is necessary, a 2-day notice will be provided.

**Notice to Students – Please Read – Important Information**

*This class is a 75 hour, Sales-person Pre-license class approved by the Georgia Real Estate Commission. With successful completion, students will be certified to take the state Salesperson exam administered by Applied Measurement Professionals (*[*www.goAMP.com*](http://www.goAMP.com)*). AMP has one testing facility in Macon.*

**Location of Class**

Classroom is located at Coldwell Banker Access Realty building at 1501 Bass Road, Macon, GA 31210

**Instructor** – Beverly Savage Cell: 478-550-2933 Blog: <http://www.mgare.org> Website: [www.MGARE.org](http://www.MGARE.org)

**School Administrator** – Taylor Long Email: Taylor@mycbhomes.com

**School Director – Dorothy Mitchell**  Email: dotmitchell10@gmail.com

478-960-1834

**Cost**

$530 – Includes book, tuition, handouts and materials, and Cram course prior to exam. Can be paid by cash, check, or charge card. You must pay in person if paying by check, cash or money order, we do not have credit card capability in the Macon office. **NO** refunds after acceptance of course book.

**Books and Materials**

Books and materials are provided and there is no additional cost. These items are included in tuition.

**Grading and Attendance**

In order to successfully complete this course, you must attend 75 hours of instruction. There are 91 hours of instruction on the schedule. You may miss up to 2 classes, but it is not recommended you miss any classes.

Classwork that must be completed to be eligible to take the final exam:

* 75 Hours of attendance
* Take the Midterm Exam
* Complete Contract assignment
* Complete Valuation assignment
* **Take and pass the final exam with 72% or greater**

Books will be ordered based on the number of students who have paid 10 days prior to class beginning. If you pay later than 10 days prior to class start, you will risk not having a book for the first night of class, but you will receive a book on class night number two.

**No personal checks will be accepted after April 21, 2023**